Anne Kershaw, Esq.
Founder & Principal Consultant
Reasonable Discovery, LLC®

Anne is admitted to practice in the United States District Courts for the Eastern and Southern Districts of New York and the District of New Jersey, the United States Court of Appeals for the Second, Third, Ninth and Tenth Circuits, the United States Supreme Court, and all New York State Courts. She has an AV+ rating in Martindale Hubbell.

Anne's company, Reasonable Discovery, LLC, works with clients to develop flexible, powerful and cost-effective solutions for collecting, interrogating and managing data by providing strategists with litigation expertise and mastery of current technologies. Anne also serves as a testifying and consulting expert, defending or challenging e-discovery processes and dispositions of accumulated legacy data.

As an attorney and a nationally recognized data, litigation, and business records consultant, Anne provides independent analysis and innovative recommendations for the management and e-discovery of legacy and active data, including backup tapes, file shares, email and archives. She has provided advice and solutions for managing discovery, saving her clients millions of dollars in some of the nation's largest litigations, including tobacco, repetitive stress, securities fraud, product liability MDLs, wage and hours class actions, antitrust investigations/litigations, insurance antitrust MDLs, and investment fraud claims. Anne's writings regarding her research on the use of technology in litigation have been cited in several cases, including Da Silva Moore v. Publicis Groupe, No. 11 Civ. 1279 (ALC) (AJP), 2012 U.S. Dist. LEXIS 23350 (S.D.N.Y. Feb. 24, 2012), several commentaries emanating from The Sedona Conference, and in law review articles and on numerous blogs.

Anne has been involved with high tech litigation management since 1993, taking management roles on national coordinating and trial counsel teams defending voluminous multi-state product liability claims.

Anne's professional and teaching activities have included:

- Faculty Member of Columbia University's Executive Master of Science in Information and Knowledge Strategy.
- Faculty member of Georgetown University's E-Discovery Academy.
- Member, Knowledge Services Editorial Board for De Gruyter Academic Publishing.
- Advisory Board Member of Georgetown University Law Center's Advanced E- Discovery Institute.
- Member of the Board of Directors for the Data Law Initiative at the Benjamin N. Cardozo School of Law.
- Fellow of the eDiscovery & Legal Analytics Program at the Center for Law, Science & Innovation at Arizona State University Law School.
- Member of the Sedona Conference® Working Group on Best Practices for Electronic Document Retention and Production.
- Co-founder, and President from 2006- 2012 of the non-profit E-Discovery Institute.
- Member, Association of Records Management.
- Co-chairs, ABA's E-Discovery and Litigation Technology Committee for the Corporate Counsel Litigation Section Committee.

- Frequent lecturer - one highlight was in March 2007, when she joined Supreme Court Justice Stephen Breyer and Harvard Law Professor Arthur Miller at Georgetown's Thought Leadership Summit.
- Conducted workshops on electronic discovery at the Federal Judicial Center's conferences for U.S. Magistrate Judges in 2010, 2011 and 2014.
- Member, National Association of Women Lawyers.

In 2010, Anne co-authored the *Judges' Guide to Cost-Effective E-Discovery,* with a forward by the Hon. James C. Francis IV, United States Magistrate Judge for the Southern District of New York. The *Guide* was used in workshops for U.S. Magistrate Judges and was posted online as an e-discovery resource by the U.S. Tenth Circuit Court of Appeals. It was also cited in Saliga v. Chemtura Corp., 2013 US Dist. Lexis 167019, 2013 WL 6182227 (D. Conn. Nov. 25, 2013) and Hui Qin Wang v. Jian Ping Yao, No. CV 11-5637 (LDW) (ETB), 2013 BL 131659 (E.D.N.Y. May 17, 2013.

Anne is also the author of numerous published articles, some of which are listed below. A complete listing is available at https://reasonablediscovery.com/articles/.

- Developments in Litigation Technology: Early Sleuthing and Scoping, ACC *Docket*, October 2018
- Iterative Legal Analysis & Sampling ("ILAS") vs. Linear Document Review – A Comparative Case Study, 2016
- Issuing Timely Litigation Holds in Auto - Delete Environments, Association of Records Management (NY Chapter), April 2016
- The Case Is Closed. Where Are Your Documents? ACC *Docket*, May 2013
- What Lurks Within: Destroy legacy data or it can come back to haunt your company, *Law Technology News*, December 2011
- Ethics and E-Discovery Review, ACC *Docket*, Jan/Feb 2010
- Crash or Soar? Will the legal community accept "Predictive Coding?" *Law Technology News*, October 2010
- Document Categorization in Legal Electronic Discovery: Computer Classification vs. Manual Review, *Journal of the American Society for Information Science and Technology*, © 2010 American Society for Information Science and Technology
- Automated Document Review Proves Its Reliability, *Digital Discovery & E-Evidence*, November 2005

Ms. Kershaw is a 1987 graduate, cum laude, of New York Law School and a 1982 graduate of Bard College.